

RALPH LAUREN



Sales Analyst (f/m/d) – 6 months contract - Geneva -

Ralph Lauren Corporation (NYSE:RL) is a global leader in the design, marketing and distribution of premium lifestyle products in four categories: apparel, home, accessories and fragrances. For 50 years, Ralph Lauren's reputation and distinctive image have been consistently developed across an expanding number of products, brands and international markets. The Company's brand names, which include Ralph Lauren Purple Label, Ralph Lauren Collection, Double RL, Polo Ralph Lauren, Polo Ralph Lauren Children's, Ralph Lauren Home, Lauren Ralph Lauren, RLX, American Living, Chaps and Club Monaco, constitute one of the world's most widely recognized families of consumer brands.

Position Overview

Working within a multi-functional team in the EMEA Headquarters and key regional cities, the Wholesale Ecommerce Sales Analyst will play a key role in monitoring wholesale ecommerce performances together with managing EMEA Wholesale Digital E-commerce weekly and monthly reporting.

Key responsibilities include i) gathering, elaboration and reporting of regional key sales figures (retail sales, budgets, forecasts, sell through); ii) supporting Wholesale Digital Business Support & Development manager on operational projects and administrative tasks

This candidate will be highly responsible, with strong analytical skills, accurate and detail oriented person who will be constantly delivering high quality results across multiple activities and counterparts both internal and external. Willingness to learn, proactivity and collaborative approach are essential attitudes to succeed in the role.

Essential Duties & Responsibilities

Manage Wholesale Ecommerce Analysis and Reporting (60%)

- Gather and elaborate regional retail sales performances figures
- Act as a controller to validate accuracy and problem solve issues when relevant
- Generate meaningful business insights and calls to action based on regional performances
- Prepare weekly, monthly, quarterly and fiscal year reports on sell, sell out and sell through
- Ensure relevant central info & knowledge sharing across business partners and regions
- Put together and maintain sell in data base and ensure frequent updates
- Support on PowerPoint presentations for Management meetings

Provide administrative support to Wholesale Digital E-commerce team (20%)

- Maintain tracker of approved and rejected ecom accounts
- Assist in preparing documents for regional quarterly reviews
- Consolidate, audit and archive regional quarterly review documents
- Be owner and frequently update accounts general details and information (booklet)

Support business operations (20%)

- Support department on ad hoc operations projects
 - o Top of production process coordination
 - o Vendor managed inventory process support
 - o Assortment analysis

Experience, Skills & Knowledge

- Bachelor Degree or equivalent preferred
- Relevant experience/Internship of at least 1-2 years with a proven track record of success
- Analytical mindset
- Excellent organization, communication, and interpersonal skills
- High degree of responsibility, accuracy and attention to detail
- Ability to multi-task and work with tight deadlines and under pressure
- Ability to think proactively, creatively problem solve, and escalate issues when needed
- Willingness to learn and to constantly improve
- Enthusiasm, positivity and team spirit
- Strong proficiency in Excel is a must
- English proficiency is a must

You are interested in becoming part of one of the most successful fashion brands in the world and you wish to continue your career in an international environment with a variety of tasks? We value the individual talent that comprises our company and are committed to offer many exciting career opportunities for each employee's development. We believe wholeheartedly that people hold the key to achieving our business objectives and our overall success. If you want to become part of this unique success story and you are interested in joining this dynamic team of professionals please provide your application together with your potential start date and salary expectations.

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